



## OVERVIEW

[Sunwealth](#) is a clean energy investment firm on a mission to change who benefits from renewable energy by changing the way we invest in it. We envision a future where renewable energy is accessible, affordable and inclusive. We invest in that future by financing and managing renewable energy projects that benefit diverse communities through clean power, carbon reduction, cost savings and job creation. Sunwealth is located in Cambridge's Porter Square.

The Project Finance Associate / Senior Project Finance Associate will play a key role supporting the Project Finance and Special Projects team with financial modeling, deal structuring, underwriting, and project development and acquisitions. You will report to the Project Finance Managers with unique exposure to the Chief Financial Officer and Chief Executive Officer. A Senior Associate will initially take on more responsibility than an Associate.

If you thrive in a collaborative, entrepreneurial and results-driven environment and are looking to join a team motivated to create economic and environmental impact across all communities, we want to hear from you.

## KEY RESPONSIBILITIES

- Support origination, underwriting, due diligence, and execution of project development and acquisition opportunities
- Consistently optimize standard project financing models and build new project financing models from scratch when needed
- Assist Project Development team with optimization and troubleshooting of individual project models
- Support portfolio structuring and returns analyses
- Manage Sunwealth's project pipeline financial forecasting tool
- Regularly perform ad hoc analyses and lead special projects for the Chief Financial Officer and Chief Executive Officer
- Perform cost of capital financial analyses, research, and write-ups to inform new market opportunities
- Work closely with the Accounting team on company-wide financial reviews and analyses
- Effectively communicate with the Project Development, Investor Development, Accounting, and Asset Management teams regarding project contracts and modifications, development timelines, investor funding timelines, and portfolio operating performance
- Manage external stakeholders such as third-party development partners, asset sellers, and brokers

## DESIRED TRAITS/QUALIFICATIONS

- Bachelor's Degree or higher degree of education with college courses in finance, accounting, business, engineering, and/or environmental studies preferred
- Entry-level candidates will be considered for an Associate role, while candidates with 1-3 years of professional work experience in investment banking, consulting, private equity, project finance, project development, capital markets, or accounting will be considered for a Senior Associate role
- Advanced skills in Microsoft Excel and financial modeling with proficiency in other Microsoft Office programs
- Excellent communication (written and verbal) and organizational skills
- Team player who recognizes learning opportunities and can wear multiple hats in a small organization with a fast-paced environment

- Manages multiple responsibilities, works independently, takes initiative, sets priorities, and sees projects through to completion
- Works well with others under deadline situations and responds to changes in priorities with flexibility
- Ability to not only identify problems but also articulate and implement solutions
- Critically evaluates processes and recommends improvements
- Eagerness to work cross-functionally with other teams to achieve overall business objectives
- Excited to dive into financial models
- Takes ownership of work with a go-getter approach and an orientation to action
- Desire to make an impact on the business by tackling challenging projects with a "work until the job is done" approach
- Desire to make an impact in the social investing and clean energy ecosystem

## TEAM CULTURE/BENEFITS

- Smart, effective and highly motivated team committed to creating generational change in renewable energy
- Casual, collaborative and results-driven work environment
- Flexible work environment with opportunity to be based in either Boston or New York
- Flexible start date
- Competitive compensation package, including equity ownership
- Health insurance, including medical and dental
- 401K plan
- Opportunities for professional development
- Snacks/fruit/coffee
- Team lunches/company social events

## COVID-19 CONSIDERATIONS

Sunwealth recognizes the ever-changing reality of the COVID-19 pandemic and prioritizes the health and safety of its employees. At a minimum Sunwealth adopts the strictest of the CDC, state, or local guidelines, and we revise internal policies regularly as guidelines change. We anticipate maintaining a hybrid model post-pandemic, allowing for remote work while ensuring regular opportunities for engagement with teammates in the office. We require anyone working from or visiting the office to be fully vaccinated.

## EQUAL OPPORTUNITY

Sunwealth is strongly committed to equality of opportunity and provides equal employment opportunities (EEO) to all employees and applicants for employment without regard to race, color, religion, gender, sexual orientation, national origin, age, disability or genetics. We endeavor to build a workplace environment that is welcoming and inclusive for everyone. Women, minorities, individuals with disabilities and veterans are encouraged to apply.

## HOW TO APPLY

We recognize that there is no 'perfect' candidate. Sunwealth is a place where everyone can learn and grow. If this position excites you, do not hesitate to apply. Please submit your resume to: [careers@sunwealth.com](mailto:careers@sunwealth.com). Be certain to include "Project Finance Associate" or "Senior Project Finance Associate" in the subject line of your email.

**We strongly encourage applications from female and minority candidates.**

Due to the volume of resumes, it may not be feasible for us to follow up with every candidate. If you do proceed with our hiring process, please note we may ask for professional and personal references.