



### OVERVIEW

[Sunwealth](#) is a clean energy investment firm on a mission to change who benefits from renewable energy by changing the way we invest in it. We envision a future where renewable energy is accessible, affordable and inclusive. We invest in that future by financing and managing renewable energy projects that benefit diverse communities through clean power, carbon reduction, cost savings and job creation. Sunwealth is located in Cambridge's Porter Square and New York City's Financial District.

The Cambridge-based Community Solar Manager will lead our small but powerful and growing CS team and have ownership over all aspects of community solar customer marketing, acquisition, and management.

If you thrive in a collaborative, entrepreneurial and results-driven environment and are looking to join a team motivated to create economic and environmental impact across all communities, we want to hear from you.

### KEY RESPONSIBILITIES

- Manage and lead Sunwealth's Community Solar team focused on customer acquisition and management, partner engagement and daily operations for a high-impact portfolio of Community Solar projects
- Work closely with Sunwealth's Project Development, Asset Management, and Project Finance teams to scale its Community Solar portfolio across multiple geographies
- Direct research and analysis on current and new markets to support the expansion of Sunwealth's Community Solar portfolio
- Develop and execute Sunwealth's Community Solar customer acquisition and management strategies, including managing Sunwealth's third-party acquisition and management partners.
- Track, measure and report on project and portfolio performance, controlling data flow for impact reporting, financial statements, and daily operations of the portfolio
- Serve in an outward-facing role across Sunwealth's multiple Community Solar client and partner groups

### DESIRED TRAITS/QUALIFICATIONS

- Bachelor's Degree
- 2-5 years' experience in management, operations, business administration or other similar commercial roles
- Strong management and leadership skills with the ability to handle multiple responsibilities, take initiative, set priorities, and execute projects through to completion
- Ability to manage complex business issues and clearly articulate outcomes, concerns and solutions while working with cross functional teams to achieve overall business objectives
- Proficient with all MS Office programs, particularly Excel
- Commitment to serving and providing the benefits of renewable energy to low- and moderate-income communities
- Demonstrated interest in renewable energy, ESG & impact investing and/or combatting climate change
- Experience with asset management and community solar operations is a plus

## TEAM CULTURE/BENEFITS

- Smart, effective and highly motivated team committed to creating generational change in renewable energy
- Casual, collaborative and results-driven work environment
- Beautiful, bright and centrally located office that is accessible by public transit
- Competitive compensation package, including equity ownership
- Health insurance, including medical, dental, and vision
- 401K plan
- Opportunities for professional development
- Snacks/fruit/coffee/tea
- Team lunches/company social events

## COVID-19 CONSIDERATIONS

Sunwealth recognizes the ever-changing reality of the COVID-19 pandemic and prioritizes the health and safety of its employees. At a minimum Sunwealth adopts the strictest of the CDC, state, or local guidelines, and we revise internal policies regularly as guidelines change. We anticipate maintaining a hybrid model post-pandemic, allowing for remote work while ensuring regular opportunities for engagement with teammates in the office. We require anyone working from or visiting the office to be fully vaccinated.

## EQUAL OPPORTUNITY

Sunwealth is strongly committed to equality of opportunity and provides equal employment opportunities (EEO) to all employees and applicants for employment without regard to race, color, religion, gender, sexual orientation, national origin, age, disability or genetics. We endeavor to build a workplace environment that is welcoming and inclusive for everyone. Women, minorities, individuals with disabilities and veterans are encouraged to apply.

## HOW TO APPLY

We recognize that there is no 'perfect' candidate. Sunwealth is a place where everyone can learn and grow. If this position excites you, do not hesitate to apply. Please submit your cover letter and resume to: [careers@sunwealth.com](mailto:careers@sunwealth.com). Be certain to include "Community Solar Manager" in the subject line of your email.

**We strongly encourage applications from female and minority candidates.**

Due to the volume of resumes, it may not be feasible for us to follow up with every candidate. If you do proceed with our hiring process, please note we will ask for professional and personal references.