

Senior Business Analyst - Market Researcher - Senior Market Intelligence Analyst

Introduction

If you enjoy verifying, synthesizing and searching for information and interested in new technologies, international business and want to work in an international team of dynamic technology companies - join us. We are looking for a dedicated person to work in the portfolio company of Rubicon Partner Ventures.

Job Description

As a team member, your goal will be to deeply understand the overall business landscape and markets in which the companies operate. You will play a key role in providing qualitative, reliable information as well as formulating and operationalizing strategic growth initiatives that drive the development of portfolio companies. Your knowledge and the information you collect will support the development of better products, the expansion of new markets, valuable B2B relationships and the achievement of business objectives.

Responsibilities:

- Search and track information on business partners, competitors and investors
- Critically analyze information
- Synthesizing and presenting the collected data and making recommendations
- Preparation of materials and translation (presentations, documents)
- Managing the organization's market intelligence
- Support in business development processes
- Support in reporting
- Support in sales and investment processes
- Recruitment and cooperation with trainees

We appreciate (competency profile):

- Independence in action and well - organized
- Critical thinking skills
- Information verification skills
- Proficiency in synthesizing information and drawing conclusions
- Information transfer skills
- Inquisitiveness and meticulousness
- Curiosity in the area of markets, corporations and global business
- Strong communication skills
- Flexibility

Requirements:

- Experience of 2-3 years in a related position, e.g , in strategy departments, consulting companies
- Fluency in English (minimum C1)
- Skills in using digital tools (google workspace, office suite)
- Excel advanced knowledge

Additional knowledge of the following is of benefit:

- Spanish language skills
- Higher education or in the final years of studies in the following fields: economics, international trade, global business
- Working knowledge of R language, google data studio, Power BI

We can offer:

- Exciting and challenging work in the development of technology companies - you will acquire extensive knowledge of the Venture Capital and deep tech market through cooperation and learning from experienced colleagues
- Support of your superiors in the development of knowledge and skills,
- Opportunity for promotion in the structures of the Fund
- Work in international teams
- Tangible impact on the development strategy and company image
- Secure employment based on an employment contract or other preferred form of employment (B2B for candidates from outside EU)
- Place of work: Warsaw or possibility to work remotely or in a hybrid system
- A friendly, non-corporate atmosphere.

About the projects:

Fresh Inset S.A. - is a food tech company that has developed and patented a unique technology that is a global revolution in the post-harvest protection of fruits and vegetables (extending the freshness of harvested fruits and vegetables). The company is addressing the global problem of fruit and vegetable spoilage throughout the logistics and distribution chain, which accounts for 50% of fruit and vegetable losses.

Noctiluca S.A. - NewConnect-listed technology company developing advanced compounds in photonics, which manufacturers of OLED displays and panels use. Noctiluca develops and manufactures third- and fourth-generation OLED emitters, i.e., those exhibiting TADF properties, which are a crucial component of displays (monitors, TVs, smartphones, wearables, or VR devices) and light sources.

About Rubicon Partners Ventures

Rubicon Partners Ventures Fund is a private venture capital investment fund. We invest in seed-stage and Series A technology companies in IT (Big Data, SaaS, AI, E-Health) and Life

Science (new materials, cosmetics, agrochemicals, chemicals). We focus on high-growth companies that need capital for development, which we then support in arranging further investment rounds from industry investors and financial investors. We are an active investor (Venture Builder), which means that we build value through operational involvement in our portfolio companies, i.e., we act as CFO, support business development and optimize funding sources.