



Head of Finance and Business Operations

Infinite Cooling's mission is to mitigate water scarcity around the world. We help power plants and other industrial plants reduce their water consumption and water treatment costs by recovering water from their cooling tower exhaust. We have a patent-pending technology developed at MIT that uses electric fields to capture water from the plumes leaving cooling towers. We are a vibrant startup based in Somerville, Massachusetts, and we are on a mission to be a global leader in the water services industry for industrial applications. Infinite Cooling is venture-backed and has raised \$4M in funding and over \$3M in government grants. The company will soon be closing a \$10M+ Series A.

Infinite Cooling is seeking an entrepreneurial, experienced, and creative Head of Finance and Operations to join our team, manage the company's finances and operations, and contribute to defining the strategy of the business. Responsibilities will include owning all financial modeling tasks, defining business strategy, and managing relationships with external stakeholders. Strong communication, integrity, and a "get things done" attitude will all be essential skills for a successful applicant.

What you will do:

- Manage financial modeling, planning, forecasting, and cap table
- Work with management to define company strategy
- Negotiate, review and manage contracts, consulting agreement, leases, etc
- Develop pricing strategy and prepare customer proposals
- Oversee project financials and cashflow
- Define and implement processes, systems, and KPIs to enhance productivity
- Review legal documents and interface with legal counsel
- Manage reporting for investors, customers, and grants
- Prepare and deliver financial presentations to the Board of Directors
- Evaluate and structure project finance deals

About you:

- You are passionate about startups
- You are passionate, genuinely curious, and innovative
- You have unwavering personal integrity and work ethic
- You are proactive and productive – you complete tasks in a timely manner
- You work hard to exceed customer expectations
- You are adaptable and excel working in a fast-paced dynamic environment

Qualifications:

- BS/BA in business, finance, or related fields; MBA preferred
- 5 years of financial, operational, and/or strategy experience. Startup experience is a plus
- Expertise with corporate finance, bookkeeping, contracts and other operational areas

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- Excellent written and verbal communication skills
- Strong business acumen. Proven ability to challenge assumptions and translate strategy in financial terms
- Excellent analytical skills
- Entrepreneurial mindset
- Familiarity with project finance
- Experience in the utilities, water infrastructure, and/or industrial fields preferred

Contact:

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