

Job Title: Energy Markets Analyst

Job Type: Full-time

Location: New York, Boston, MA, Tampa, FL (Virtual as Needed)

Apply: Send resume to jobs@coienergyservices.com

Work Authorization: Open to all applicants **The Role:**

Want to work at a fun, fast-growing start-up that is tackling one of the biggest challenges of our lifetime?

COI Energy is looking for a dedicated Energy Analyst that will work with the executive and development team in supporting important subjects in the energy industry including pricing, market constraints, BTM access opportunities and other energy research that will benefit the COI Optimizer platform. Further responsibilities include performing, analyzing and providing support on regulatory and policy issues that can impact the business.

If you thrive on building models, understanding trading markets, optimizing for regulatory and policy issues, you found the perfect role!

What You'll Be Doing:

- Research critical facets of the energy industry, regulations and technology advancements that can affect the business prospects of COI and report on these issues.
- Participate in the implementation of new processes and the maintenance/improvement of existing processes
- Monitor, interpret, input, and analyze daily operations data to identify trends and process improvement opportunities.
- Develop project timelines and manage critical milestones to ensure on-time and under-budget delivery.
- Report on pending and upcoming tasks that follow the project timelines.

Who You Are:

- Self-motivated & determined professional driven to succeed
- Track record of high performance (exceeding goals)
- Enthusiastic, optimistic & unfazed by rejection
- Professional communication skills – both on the phone and over email
- Active Listener - listens and asks questions to truly assess customer's needs
- Excellent organization & time management skills
- Seeking an MBA, Master's degree in Computer Science, or Engineering preferred but not required

What We Provide:

- Fun learning environment with incredible growth opportunities
- Access to Executive Leadership Team
- Attractive benefits package with an array of healthcare benefits
- Participation in Employee Stock Option Plan
- Opportunity to be a part of one of the fastest growing cleantech companies!



About COI Energy:

At COI Energy, we care about making a positive impact on the world. Our mission is to make the world more energy efficient by improving building energy performance and grid optimization.

Through our proprietary, disruptive technology platform, COI Energy significantly lowers businesses' energy costs, optimizes the electrical grid, and combats climate change by reducing carbon emissions.

Named as a "Startup to watch in 2021" by Google for Startups, finalist of the "Rise of the Rest", 76W 2020 prize winner and MassChallenge competitions, come join us – we're just getting started!