

Job Title: Project Manager

Job Type: Full-Time

Location: Tampa, FL and New York, NY (Virtual as Needed)

Apply: Send resume to jobs@coienergyservices.com

Work Authorization: Open to all applicants

The Role:

Want to work at a fun, fast-growing start-up that is tackling one of the biggest challenges of our lifetime?

COI Energy is looking for dedicated Project Managers to provide oversight and relationship management for high-visibility energy management hardware and software deployment projects. Each assignment requires the coordination among multiple parties including the customer, electrical contractors, electric power companies, permitting and regulatory officials, and COI Energy staff. If you thrive on being the first to finish with stellar performance, this is the perfect role for you!

What You'll Be Doing:

- Manage some aspects of the customer experience
- Coordinate the installation of hardware/software at customer facilities
- Work with the field operations team to optimize metering configurations to best serve our customers
- Understand contractual and regulatory issues relating to the regional grid operator, our customers, and other parties
- Troubleshoot various components related to energy management
- Represent a team who strives for Operational Excellence and first-class Customer Service

Who You Are:

- Self-motivated & determined professional driven to succeed
- Track record of high performance
- Experience in a fast paced, startup environment with tight deadlines
- Enthusiastic, optimistic & unfazed by rejection
- Professional communication skills – both on the phone and over email
- Active Listener - listens and asks questions to truly assess needs
- Resourceful – never gives up in finding a way through obstacles to success
- Excellent organization & time management skills

What We Provide:

- Fun learning environment with incredible growth opportunities
- Access to Executive Leadership Team
- Attractive benefits package with an array of healthcare benefits
- Participation in Employee Stock Option Plan
- Opportunity to be a part of one of the fastest growing cleantech companies!



About COI Energy:

At COI Energy, we care about making a positive impact on the world. Our mission is to make the world more energy efficient by improving building energy performance and grid optimization.

Through our proprietary, disruptive technology platform, COI Energy significantly lowers businesses' energy costs, optimizes the electrical grid, and combats climate change by reducing carbon emissions.

Named as a "Startup to watch in 2021" by Google for Startups, finalist of the "Rise of the Rest", 76W 2020 prize winner and MassChallenge competitions, come join us – we're just getting started!